



DEPARTMENT OF THE AIR FORCE
HEADQUARTERS SPACE AND MISSILE SYSTEMS CENTER (AFMC)
LOS ANGELES, CA

Lieutenant General Brian A. Arnold
SMC/CC
2420 Vela Way, Suite 1467
El Segundo CA 90245-4659

Dear Interested Developer

The Space and Missiles Systems Center (SMC) at Los Angeles Air Force Base (LAAFB), California is considering the conveyance of a large portion of LAAFB's existing real property in exchange for build-to-suit completion of new facilities on a portion of the remaining property, or alternatively, on property near LAAFB. The Air Force is pleased to issue a Request for Proposal (RFP) to select a developer for the project named the Systems Acquisition Management (SAMS) Complex. Release of this RFP initiates Phase I of a three part process, details of which are contained in Appendix D of the RFP. For a brief overview of the project, see the Executive Summary provided with the RFP.


In April, the Air Force requested questions and comments on the draft solicitation. Answers to these questions are posted on the SAMS website. As a result of these comments, the RFP has been revised.

To assist preparation of proposals, attention is directed to the following key points:

- a. This project contains a unique opportunity with a variety of objectives and challenges. As such, the Air Force seeks innovative approaches that result in reasonable deals for both parties. Therefore, unless an approach is expressly excluded by law, regulation, or the RFP, assume the Air Force will consider all proposals.
- b. The cities of Hawthorne and El Segundo are enthusiastic partners with the Air Force on this project. Both have promised to do whatever they can to ensure success. Offerors are advised to work with the planning offices of both cities.
- c. The Air Force is pursuing initiatives with the state and county to identify means to defray certain costs for the project. As the information becomes available, the website will be updated. Offerors are encouraged to pursue any similar avenues.
- d. Absolute minimum cost to the Air Force, except for conveyance of the properties, is a significant objective of the SAMS project.

We appreciate your helpful comments to the draft RFP and your interest in this exciting project.

Sincerely


BRIAN A. ARNOLD
Lieutenant General, USAF
Commander